



### ***Who is Clear Lights® looking for as their next licensee?***

Clear Lights seeks out well qualified licensees. To be awarded one of our licensing agreements, an applicant must be highly self motivated, possess good sales skills, be physically able to do the work required, enjoy working with people, be a team player, and be willing to work hard, as well as smart. An automotive background is a plus, but **not** required.

### ***Does Clear Lights® offer financing?***

When you are ready to own your own Clear Lights we can help you with your financing needs.

### ***Does Clear Lights® provide training?***

**Yes**, we provide excellent training. Licensees come to Clear Lights' headquarters in Harrington, DE for a 5 day regular, or a 3 day intensive headlight restoration and trim renewal training program. This includes teaching new licensees the proven Clear Lights methods, and account acquisition & management. **\*\*Once your Clear Lights is open, we are available full time to answer any service questions you may have and help you problem solve. We are committed to your success\*\***

### ***How long does it take to open my Clear Lights®?***

That depends upon each individual licensee and how motivated they are to begin, however, it can take as little as 2 - 3 weeks after your initial contact with us to be up and running.

### ***How much money can I make? □***

We are restricted by the Federal Trade Commission and certain State licensing regulations from making profit projections. These numbers are dependent upon an individual Clear Lights licensee's location and the cost of living in their area, as well as their drive and motivation to succeed. However, we can tell you that restoring a set of headlights takes about 20 minutes and (in our area) it is reasonable to expect, in the least, \$65 per pair. Trim jobs are subjective to size and severity, but a typical trim job takes about 45 minutes to do and (in our area) it is reasonable to expect \$100 for it.

### ***What are my royalties and/or annual fees?***

There are no annual fees. There are no royalties. Easy and inexpensive!

### ***How much does it cost to open my own Clear Lights®?***

We have tried to make our start up costs all inclusive so there are no surprise or hidden costs after you begin on your way to opening and operating your Clear Lights.

You will pay a small, one time fee of \$16,500\*. This fee includes **all** of the equipment, tools, and supplies needed to get started. It also covers office and advertising supplies such as your vehicle's lettering, your work shirts with the Clear Lights logo, business cards, invoices, rack cards, logo files, POS reader, and more. In addition to all of this, you will also receive your

training and an initial supply of headlight restoration and trim renewal formulas.

\*Please note that the cost of your Clear Lights work vehicle/van is **NOT** included in this price. It will be up to you to acquire your own vehicle.

***I am interested in becoming a Clear Lights® licensee. What do I do next?***

□ Fill out the contact form to the left. Be sure to include a phone number where you can be reached and a good time to call. You will be contacted shortly after to discuss you joining our team.